

► By The Numbers



► Team Update

New Hires



JOAN FLEISCHMAN
VICE PRESIDENT



COLBY FORTIN
ASSOCIATE



CALVIN GIBSON
ANALYST



LIV MULLOY
ANALYST



SONALI SANJAY
INCOMING ANALYST

Promotions



AJ FERRARA
SENIOR ASSOCIATE



TRAVIS MCGEE
SENIOR ASSOCIATE



MAC PERRY
ASSOCIATE



Meet Our New Team Members: [Video](#)



► New Investments & Liquidity Events

NEW

CLASSWALLET

\$40M

End-to-end digital wallet platform for state agencies & K-12 schools

DIRECTLY SOURCED

NEW

INTELLUM

\$25M

SaaS-based enterprise eLearning platform for customer, partner & employee education

DIRECTLY SOURCED (NO BANK)

NEW

SEARCHSTAX

\$30M

Search infrastructure and customer experience technology platform

DIRECTLY SOURCED (NO BANK)

EXIT

December 2023

EXIT

October 2023

DIVIDEND

September 2023

The above reflects January 2023 to date information and Guidepost activity. A full list, and further information, regarding all portfolio companies may be made available upon request.

► New Value Creation Group (VCG) Advisors



NATHAN CHRISTENSEN
VCG FUNCTIONAL EXPERTISE:
STRATEGY & OPERATIONAL FINANCE
BCG
Mineral



WALTER DOLHARE
VCG FUNCTIONAL EXPERTISE:
STRATEGY & OPERATIONAL FINANCE
Wells Fargo
ActiveViam



BRIAN GOFFMAN
VCG FUNCTIONAL EXPERTISE:
STRATEGY & OPERATIONAL FINANCE
McKinsey, LinkedIn, Microsoft
BrightTALK shibumi



TOM HEISER
VCG FUNCTIONAL EXPERTISE:
STRATEGY & OPERATIONAL FINANCE
ClickSoftware, RSA Security, EMC
INTELLUM



CAROL MEYERS
VCG FUNCTIONAL EXPERTISE:
SALES & MARKETING
Rapid7, LogMeIn
CLASSWALLET INTELLUM



SONALI SHAH
VCG FUNCTIONAL EXPERTISE:
PRODUCT & TECHNOLOGY
Invicti, Veracode
shibumi

RECENT VCG ROUNDTABLES

- Product Marketing
- Pricing Considerations
- Artificial Intelligence: Crafting a "Point of View" & Strategy
- Data Strategy & Maturity
- ESG Policy & Approach Kickoff
- 1st Annual Portfolio ESG Symposium

► Recent Recognition

Inc. 5000 2023
→ Three Guidepost portfolio companies

GrowthCap's Top Software Investors of 2023
→ Gene Nogi

Inc. Founder-Friendly Investor's 2023
2023 Inc. Founder-Friendly Investor
2ND YEAR IN A ROW

GrowthCap's Top 40 Under 40 Growth Investors of 2023
→ Chris Cavanagh
3RD YEAR IN A ROW

► Volunteering & Team Events

August 2023 & December 2022

March 2023



Team Sailing Trip in Rhode Island (Newport Harbor), August 2023

LP distributions include one pending distribution.

This document is being provided for informational purposes only. These materials are not intended, and shall not be construed, as an offer to sell, or the solicitation of an offer to purchase, any security (including an interest in a fund or any other vehicle or account managed by Guidepost), the offer and/or sale of which can only be made by definitive offering documentation which will be provided to prospective investors in connection with any offering and which will contain material information that is not set forth herein, including risk factors relating to any such investment. Current investors should refer to regular reporting information for disclosures and other relevant information. This document is not to be reproduced, used, distributed or disclosed, in whole or in part, to third parties without the prior written consent of Guidepost. There can be no assurance that Guidepost's strategy, or any of the portfolio companies shown herein will achieve any targets or projections, or that there will be any return on capital. Historic performance is not necessarily indicative of future performance, which could vary substantially. This document has been prepared from original sources and data believed to be reliable. However, no representations are made as to the accuracy or completeness thereof. Except where otherwise indicated herein, the information provided herein is based on matters as they exist as of the date of preparation and not as of any future date, and will not be updated or otherwise revised to reflect information that subsequently becomes available or circumstance existing or changes occurring after the date hereof.