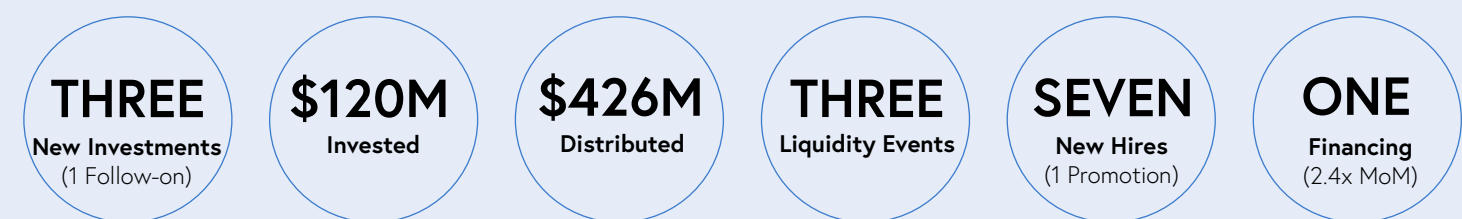


By The Numbers



All numbers are year to date.

Team Update

At Guidepost, we continue to grow and develop our team. Year to date in 2022, we've added seven new professionals: Nathan Machado, Operating Partner; Reginald Seawright, Vice President; Esther Lovett, Analyst; Mac Perry, Analyst; and Jake Sporn, Analyst. Esther and Jake originally joined Guidepost as Summer Analysts in 2021.

This year we also promoted one investment team member, Steve Brown, to Vice President.

In mid-2023, Calvin Gibson (Wharton) and Liv Mulloy (Middlebury; '22 Summer Analyst) will also join the team as analysts.



New Investments, Follow-Ons, Liquidity & Financings



The above reflects year to date information and Guidepost activity. The above portfolio company-level data is based on internal estimates and calculations and has not been audited. Past performance is not indicative of future results. A full list, and further information, regarding all portfolio companies may be made available upon request.

Value Creation Group: New Advisors

TOM EACOBACCI
EXPERTISE: SALES & MARKETING

Tom Eacobacci's career spans over twenty-five years in large publicly traded enterprise software businesses within cloud, cybersecurity, IoT, artificial intelligence, and mobility. Previously, Tom was the President and COO of BlackBerry, leading the company's transformation to a cybersecurity software company. Before BlackBerry, he spent 20 years at Citrix. His various leadership roles have included management of sales, services, customer success, product management, and operations.

Tom is currently a member of the Board of Directors of ActiveViam and Innovative Solutions.

DEBORAH ELAM
EXPERTISE: STRATEGIC HR & DEI

Deborah Elam (Deb) is a visionary senior executive and one of the country's foremost experts in diversity. Deb was GE's first-ever black female corporate officer and she's currently the President and CEO of Corporate Playbook™, a company that provides leaders with strategic direction to elevate diversity, inclusion, philanthropy, and culture in the workplace.

A former board member at Lucid, Deb currently serves on the board of directors of DJE Holdings (Edelman), the New Orleans Culinary and Hospitality Institute and the Louisiana State University Foundation.

BRETT SCHNITTLICH
EXPERTISE: PRODUCT & TECHNOLOGY

Brett Schnittlich has over thirty years of experience as an entrepreneur, investor, and executive. He is the former President of Lucid, and has led multiple exits and managed acquisitions across fields as diverse as healthcare, pharmaceutical, advertising, consumer insights, media measurement, and data analytics. Early in his career, Brett founded Ibis Software, the first clinical trial data capture company, which was later acquired.

Brett currently sits on the Boards of Directors for Atheneum and dscout, and acts as Board Advisor to Medcase.

RECENT VCG ROUNDTABLES

- Cybersecurity Workshop
- Surviving the Great Resignation
- ESG Portfolio Company Overview

We're proud to be partnered with Guidepost for many reasons, and this [ESG roundtable] adds another one to the list.

- Nathan Christensen, CEO of Mineral

Guidepost In The News



Guidepost At Play

The team gathered for a day of fun in Boston Harbor this past summer. At Guidepost, we prioritize team building and developing a culture in which we achieve success together.